

PODIS® Plus

# Streamlined inventory and payment management for the vision practice

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# PODIS Plus will transform how your practice works

## **PODIS Plus takes the worry out of buying and billing for drugs used in the office.**

With the use of barcode technology, PODIS Plus offers seamless inventory tracking and payment verification for any drugs your practice administers.

Your staff can easily order pharmaceuticals, track shipments and invoices, review inventory levels, record drug usage, and monitor charges and payments. Follow every drug dose from the time it is placed into inventory, through the billing cycle, until you receive full payment.

## **PODIS Plus strengthens your practice management system by ensuring proper billing and complete payment.**

This creates a seamless order-to-reimbursement solution. The system incorporates charge and payment data from your practice management system, and decreases the overall administrative burden.

With the PODIS Plus integrated inventory solution your practice can enhance productivity and manage your back office, clinical, and administrative functions from a single source. We keep you at the forefront of quality care.



# Excellence for your entire practice

PODIS Plus is built to simplify your workflow, save time and improve reimbursement with tools made for your entire staff, from your doctors to your administrators and financial teams.

## Purchasing

- Manage your entire inventory, including but not limited to retina products.
- Receive pre-serialized doses that are ready to dispense.
- Eliminate the guesswork with intelligent inventory forecasting that anticipates ordering needs.

## In clinic

- Proactive alerting supports your commitment to ensuring that the right product is given to the right patient at the right time.
- Select eye location and diagnosis codes the moment product is dispensed, lowering the risk of denied claims.
- Easily track samples, research drugs, patient-specific medications, and drug levels.
- Track benefits investigations and prior authorizations, and precheck patients before arrival – with that information shown to staff when dispensing.

## Finance

- Track doses from order delivery through full payment receipt.
- Audit end-of-month inventory, and reconcile drug usage by month across each of your offices.
- Get alerts for inventory, expirations, billing and more. Account for all used drugs.

## Administration

- Get rid of the spreadsheets! Streamline inventory ordering and tracking.
- Harness sophisticated reporting and data analysis capabilities.
- Audit staff compliance with user activity logging.
- Stay HIPAA and HITECH compliant with encryption.

# Key features

## Centralized purchasing

Not only does PODIS Plus give you the ability to order from Besse Medical, it also integrates with our compounding pharmacy partners, so you can place orders with your key suppliers using our streamlined interface.

## Prior authorization integration

Track prior authorizations within PODIS Plus and review your upcoming schedule by patient to make sure that everything is in order from a reimbursement perspective.

## Dispense with confidence

View prior authorization details at time of dispense and receive alerts when there is a risk you may not be reimbursed for a dispense. Dispense alerts help to monitor treatment intervals, diagnosis code rules by payer, and patient specific medications. Choose which eye gets treatment, even record a dispense to a previous date.

## Identify billing errors

Don't wait for denials or incorrect payments. Identify mistakes the moment they occur with our billing accuracy reports. PODIS Plus automatically reconciles dispense data with billing data from your practice management system and calls out discrepancies.



## Our partners

### **PM and EMR systems integration**

PODIS Plus fully integrates with most practice or patient records systems, increasing accuracy and revenue capture while reducing the administrative burden. Save time and reduce costs in the process.

### **Prior authorization data integration**

Track prior authorizations in PODIS Plus through partner integrations or by uploading your practice's own files, so your team can review upcoming patients and support smoother reimbursement workflows.

### **Bevacizumab syringe tracking**

Compounded Bevacizumab syringes obtained from our PODIS Plus integration partners arrive individually tagged and lot-tracked.

# The power of reporting with PODIS Plus

PODIS Plus offers a wide range of real-time reports to help manage important aspects of your practice. Reports can be exported to Microsoft Excel for further analysis.

**Financial reports** help you identify unbilled or misbilled doses, profit per dose, and the value of your current inventory. You can manage all pending and completed payments and track amounts owed to vendors, whether or not you've received insurance or patient payment. With integration, you can even compare dispenses tracked in PODIS Plus to charges and payments in your practice management system.

**Management reports** let you track the use of PODIS Plus by staff, including placing of orders, dispensing product, and payment of invoices.

And with **inventory reports** you can view on-hand inventory counts and valuations across locations in real-time and see that same information for dates in the past. Track all dispensed doses over time, including patient and assignment date. Even set thresholds per drug and receive alerts when it's time to reorder the product.





## Your daily support system

### The sophisticated alerting tools in PODIS Plus can provide an invaluable failsafe for you and your practice.

**Patient alert:** indicates if a Patient Assistance Program patient is accidentally being dispensed a billable dose, and vice versa.

**Drug expiration alert:** indicates if a dose is expired. And also indicates if a dose is being dispensed when there are other doses closer to their expiration dates.

**Diagnosis alert:** indicates if a dose is being dispensed for a diagnosis that the patient's insurance might not cover.

**Prior authorization alerts:** integration with our partners adds dispense alerts to flag mismatches, out-of-range service dates, and exceeded approved treatment limits.

As an example, this is how the minimum interval alert works:

- 01 You dispense a drug to a patient.
- 02 The patient returns at a later date for a follow-up injection.
- 03 PODIS Plus alerts you if not enough time has passed.
- 04 You take the appropriate action: dispense anyway, or reschedule the patient.

# Think PODIS Plus is not right for you? Think again!

**"We're hesitant to sign up to PODIS Plus because we are a busy practice, and just can't afford to have any disruption."**

Don't worry, getting onto PODIS Plus is (relatively) simple. We do all the heavy lifting! It's a cloud-based system, so there's no need to install a server or install programs on your PCs. We have a tried-and-tested implementation process. We send you the printers and scanners, arrange training, and make sure everything is perfect before you go live.

**"So what about product that doesn't come pre-labeled?"**

PODIS Plus can print labels for products, such as sample drugs, not purchased from Besse Medical.

**"Although I trust my staff, I don't really want all of them to have access to all the features of PODIS Plus."**

We understand. When we set up PODIS Plus for your practice, we can give different access permissions to different user profiles. And with Audit Logging you can also trace which user has performed which activities.

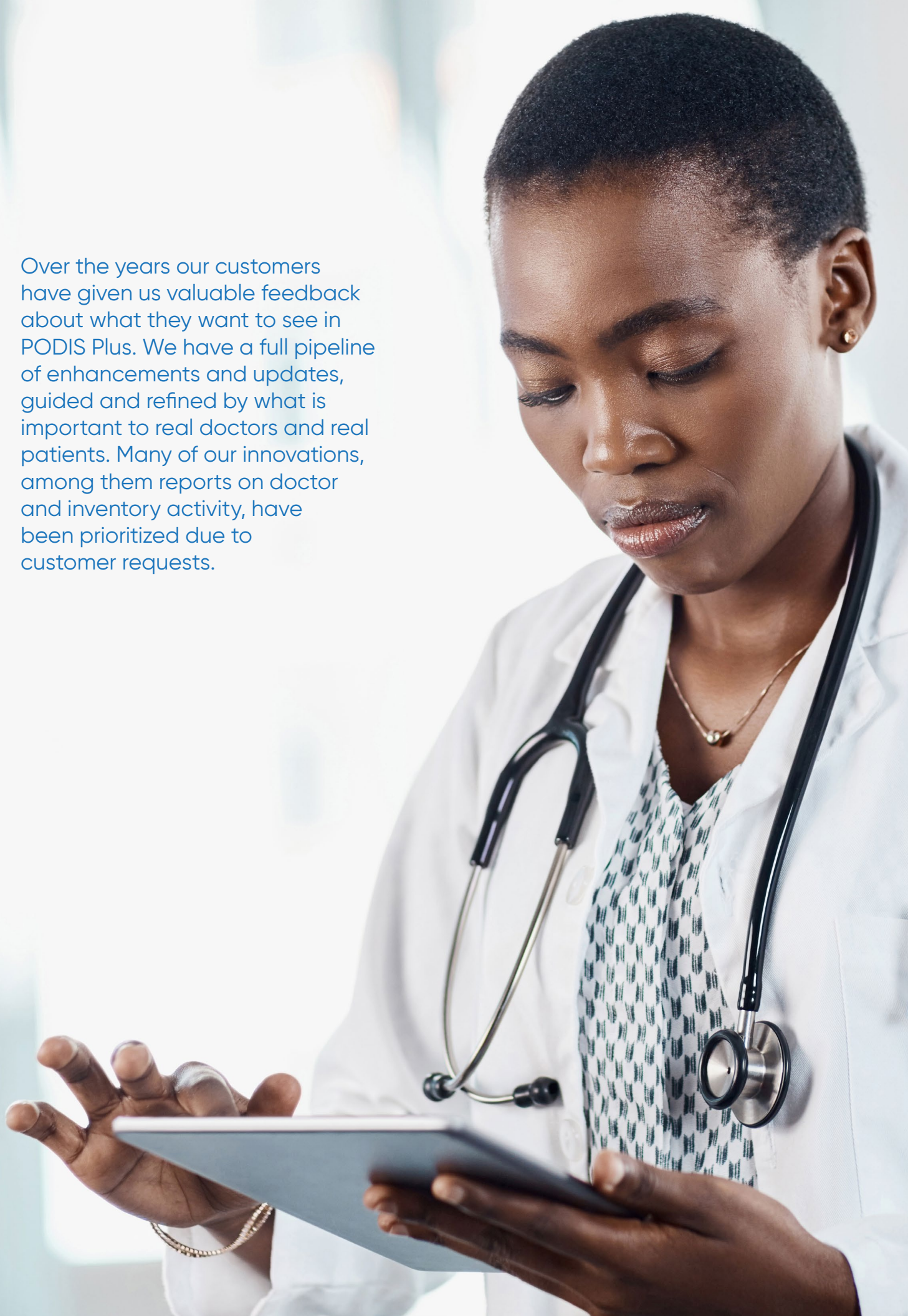
**"My practice is not big enough to warrant an inventory management system."**

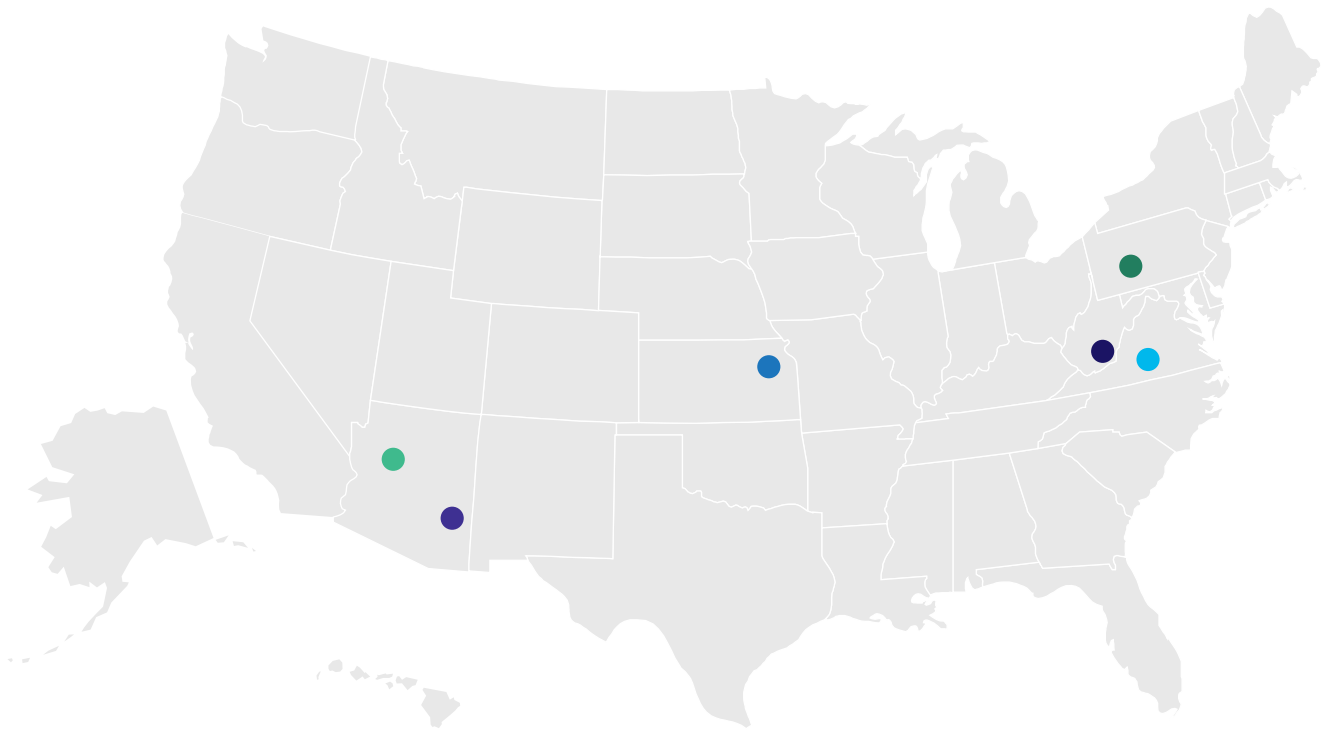
PODIS Plus can help anyone reduce financial risk, whether you're a small community practice or part of a large multi-practice group. Our reports, alerts, and integrations are scalable and will fit your practice size and workflow

**"Our practice is unique, and I'm not sure how PODIS Plus could possibly cope with all our different scenarios: tracking samples, tracking waste, moving product from one office to another. We have a complicated workflow!"**

PODIS Plus was originally developed by a doctor with a practice's clinical and financial workflows in mind. PODIS Plus has been 'battle tested' for more than a decade in real practices, giving Besse Medical and the PODIS Plus development team a true understanding of what specialty practices experience on a day-to-day basis.

Over the years our customers have given us valuable feedback about what they want to see in PODIS Plus. We have a full pipeline of enhancements and updates, guided and refined by what is important to real doctors and real patients. Many of our innovations, among them reports on doctor and inventory activity, have been prioritized due to customer requests.





## The system driven by you

- "I love the PODIS pre-labeling service! It used to take me hours each time I received and labeled a large order. Now, it only takes me a fraction of the time. I highly recommend it!"
- "The transparency PODIS provides has allowed accountability for all within the practice. Compared to our manual system, the information is more timely, far less cumbersome, and quicker for data generation. We have noticed a tighter control and consciousness over the inventory by staff due to PODIS."
- "PODIS Plus support has been extremely helpful, keeping us right on track from day one! Great job PODIS Plus!"
- "If we catch one misfiled, misplaced, or misbilled dose of a costly drug, the system has more than shown its value in the first month."
- "PODIS can help mitigate the financial risks of a burgeoning biologics practice."
- "The amount of time and resources saved by PODIS's streamlined process has been extremely valuable."

# PODIS Plus at a glance



Easy-to-access cloud technology that can directly integrate with your PM system

Track each dose from order delivery through full payment receipt

Sophisticated reporting and data analysis capabilities

Set up alerts for inventory status, expiration, billing accuracy, and more

Duplicate back-up ensures data security

Encryption ensures HIPAA and HITECH compliance

Track samples, patient assistance and specialty pharmacy product

Manage all your inventory, not just the specialty products

Track benefits investigations and prior authorizations, and view that information at the time of dispense

Staff choose diagnosis code at the time of dispense, lowering risk of denied claims

